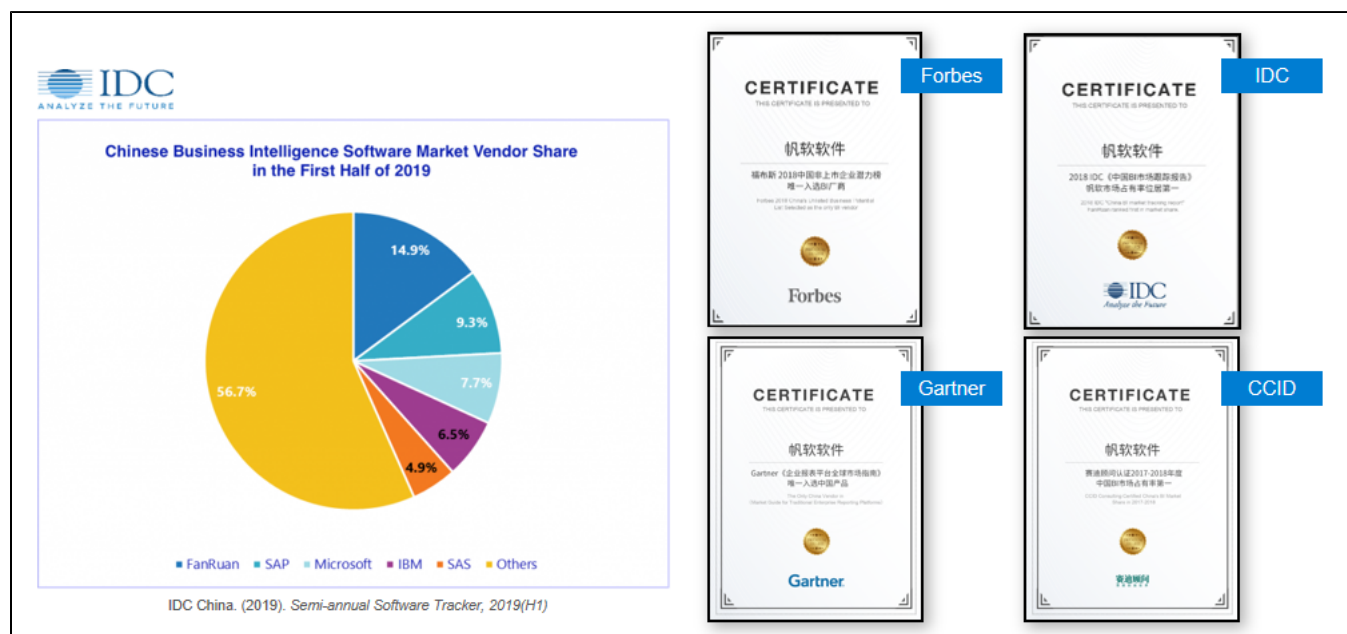


# About FanRuan Software

FanRuan Software Co., Ltd., founded in 2006, is a professional big data BI and analytics platform vendor in China. Specializing in BI and data analysis, we are committed to providing one-stop BI solutions to businesses around the globe.

We are the industry pioneer in terms of professional standards, organizational size, service scope, and clients, and have been recognized by many professional consulting organizations including Gartner, IDC and CCID. We were selected as one of Forbes Top 50 Potential Chinese Unlisted Companies in 2018 and one of Top 50 Chinese Big Data Enterprises<sup>1</sup> for two consecutive years in 2018 and 2019.

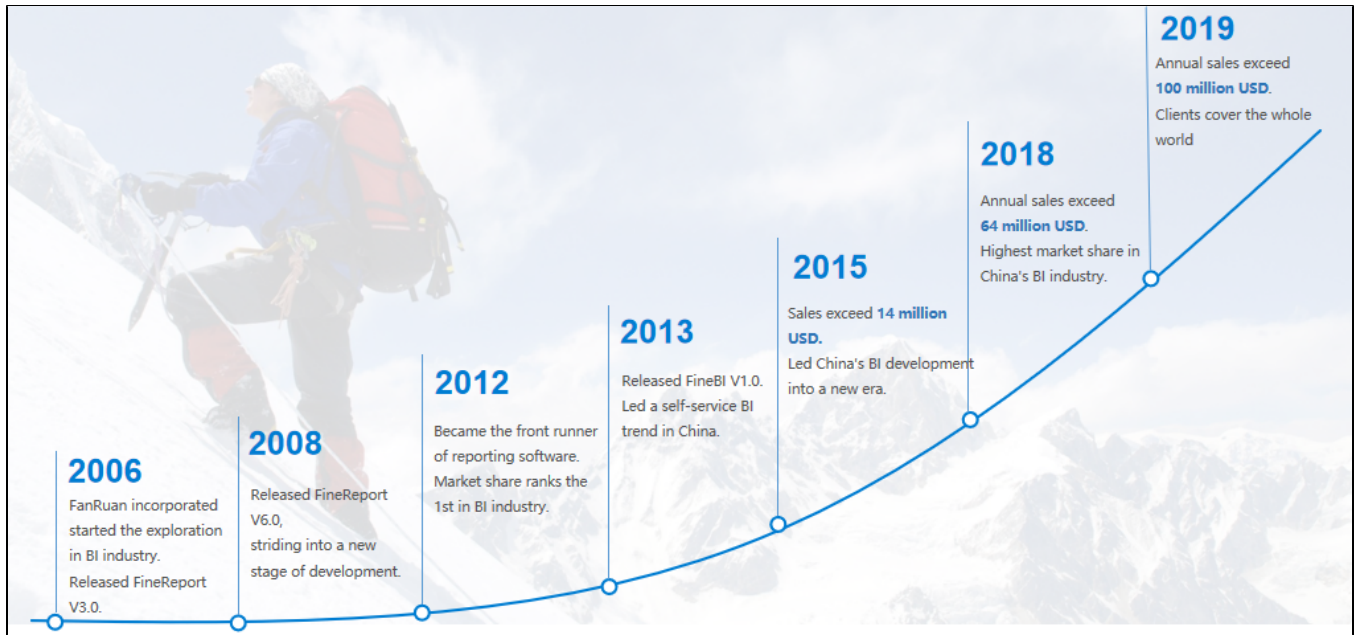


## 1. Organizational size

By the end of 2019, we have more than 1000 employees, most of whom are well mannered, highly educated and highly skilled.

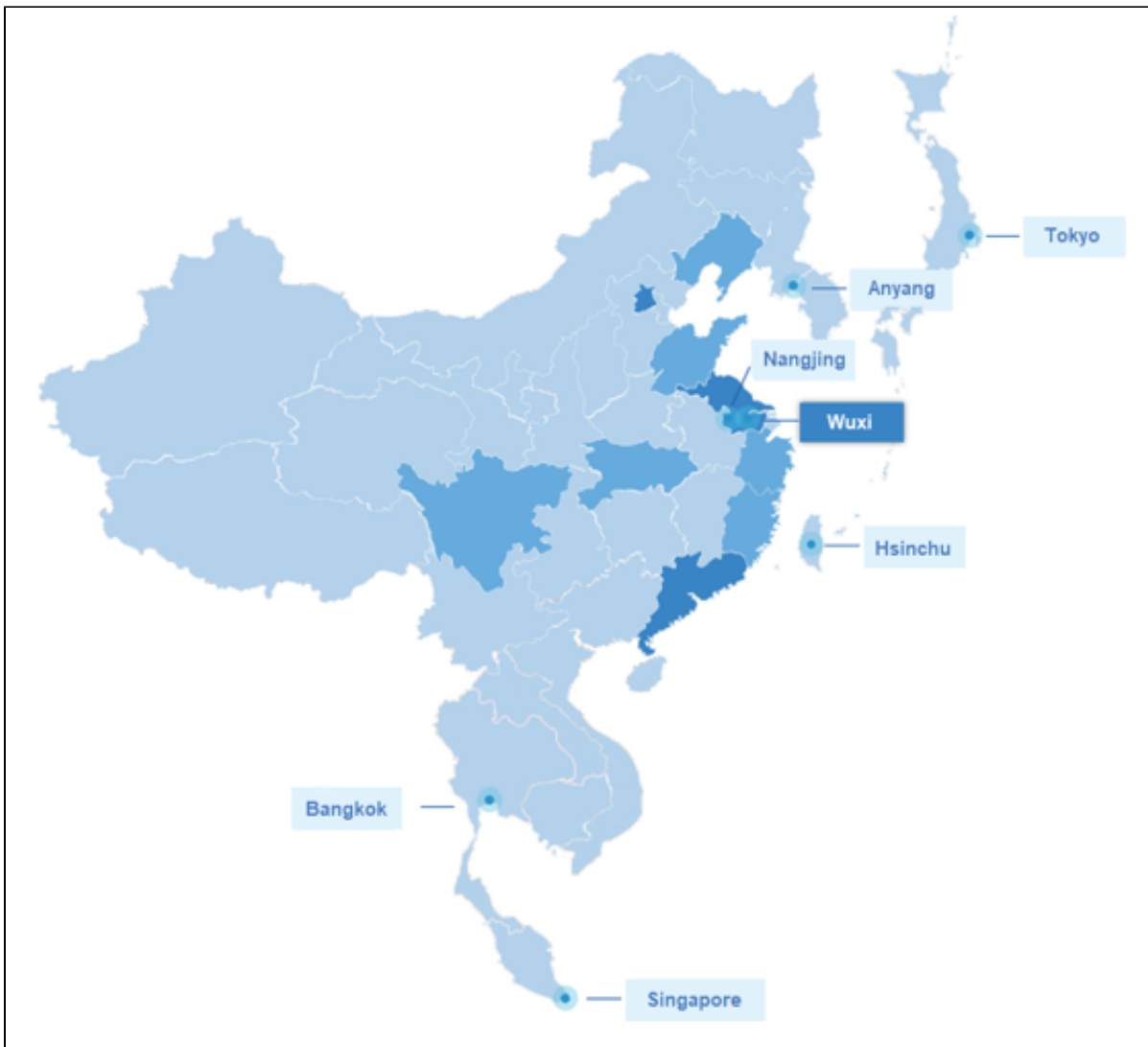
## 2. Sales performance

Our sales in 2019 totaled 100 million USD, which is maintained at a steady growth rate of above 45%.



### 3. Service Scope

Headquartered in Wuxi City, Jiangsu Province, we have set up 14 branch offices globally to deliver efficient services to all regions.



#### 4. Industry Coverage

Our business covers almost all market segments referred in National Statistical Standard (GB/T4754-2011).

#### 5. Clients

We have established partnership with 11,000 clients, and our products and services are well received and trusted by both Global Top 500 enterprises and China Top 500 enterprises.

Our products have been successfully implemented and utilized by nearly 38,000 enterprises or institutions in IT application projects.



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